

HIRE & RENTAL AUSTRALASIA

Volume 1 Number 7 August, 1980

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OFFICIAL JOURNAL OF THE HIRE ASSOCIATION OF AUSTRALIA AND HIRE SERVICES ASSOCIATION OF NEW ZEALAND INC.



You asked for it
and here it is!
HIRE ASSOCIATION PROMOTION
PROGRAMME EXCLUSIVE TO YOU!
(more information Page 6)

A SERVICE TO MEMBERS OF THE HIRE ASSOCIATION, AUSTRALIA

The Hire Association of Australia
60-62 York Street, Sydney, 2000

President: John Mason (07) 286 1420
Secretary: Rolf Schufft (02) 290 0700

Hire Services Association of New Zealand Inc.,
P.O. Box 822, New Plymouth, N.Z.

President: Gordon Dale (67) 79134

REGION 2

The Hire Association of N.S.W.

P.O. Box 73, Pennant Hills, 2120

President: Tony Donnelley (042) 286 266
Executive Director: Denise Layton
(02) 848 9817

REGION 3

Victorian Hire and Rental Association

185 Eastern Road, South Melbourne, 3205

President: Brian Elms (03) 850 2316
Secretary: Sydney Moody (03) 699 1022

REGION 4

The Hire Association of Queensland

C/- Sandgate Hire Service,

Hancock Street, Sandgate, 4017

President: Adrian Verney (07) 269 1673
Secretary: Dorothy Verney (07) 269 1673

REGION 5

The Hire Association of S.A.

27 Hill Street, Sea Cliff Park, 5049

President: John Stevens (08) 296 1001
Secretary: Mrs. N. Hudson (08) 296 1001

REGION 6

The Hire Association of W.A.

C/- Skipper Mayday Machinery Ltd.,

Great Eastern Highway, Redcliffe, 6104

President: Gary Bettridge (09) 349 9455
Secretary: Bill Downs (09) 277 1944

Published by:

RENTAL INDUSTRY PUBLICATIONS

10 Manningham Road,
Bulleen, 3105, Australia.
Telephone: (03) 850 5878

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Bulleen, 3105, Australia.

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WHAT IS THE HIRE

Circulation of WHO'S WHO 1980 with last months issue of Hire & Rental increased the awareness of many Australian readers to the HIRE ASSOCIATION OF AUSTRALIA and its activities. What is the H.A.A. all about? In this article we will endeavour to provide some insight into the operation of the Association.

Aims of the Hire Association of Australia.

1. Promote and stabilise image of the industry as a whole.
2. Offer wider protection to State Association members industry-wise.
3. Liaise between States to see they are running to common ground on both hire methods and administration.
4. Liaise between States and assist.
5. Represent Industry on a national level.
6. Oversee national conventions.
7. Maintain ethical, progressive, and profitable hire industry.
8. Establish connections with similar associations in other countries.

It is pointed out that at no stage will the National body take away the autonomy of State Associations.

The first formal meeting of the Hire Association of Australia was held at the Chamber of Manufacturers of N.S.W., Sydney in February, 1973. This meeting formally adopted a Constitution. (Over the years this document has been amended to suit the changing needs of the Association. The current Constitution is reproduced on page 3). This meeting determined the aims of the National Association and established that two (2) delegates, nominated by each of the State Associations, form the National Council.

The address of the Chamber of Manufacturers of N.S.W. was adopted as the address of the new association and Mr. Rolf Schufft, from the Chamber, was retained as Secretary/Treasurer of the Association at a fee of \$350 per annum.

Like most other costs, this fee also has increased and now, with additional meetings and increased workload, the Association currently pays a secretarial retainer of \$1500 per annum.

Funding of the National Association is by levy on the State Associations (initially agreed to be \$10.00 per Association member per annum) plus all profits derived from National Hire Conventions (see schedule page 3). This procedure for funding applied from 1973 - 1976.

From 1976, however, all Convention profits have been retained by the State Association which ran the convention and the H.A.A. has operated only on the annual levy from State Associations, together with any reserves accumulated from convention profits prior to 1976.

This reserve account is now limited to 1/3 of total subscription receipts of State Associations in each year (this ratio allows for an automatic increase in reserves as State Memberships and Subscriptions increase).

From and including the 1980 convention, however, all convention profits will, after replenishing the reserve account to its predetermined limit, be distributed, on a per capita membership basis, to all State Associations (see schedule page 3). Thus the H.A.A. must continue to operate only on funds provided from state levies.

ASSOCIATION OF AUSTRALIA ?

FORMED 21. 2.73
AMENDED 23. 9.75
AMENDED 19. 7.77
AMENDED 10.11.78
AMENDED 31. 1.79

CONSTITUTION AND RULES OF THE HIRE ASSOCIATION OF AUSTRALIA

1. NAME
The Name of the Association is the "HIRE ASSOCIATION OF AUSTRALIA", herein after referred to as the Association.
2. OBJECT OF THE ASSOCIATION
The Object of the Association is:-

To provide a National Organisation for the State Hire Associations in the promotion of a progressive, ethical and profitable Hire Industry.
3. MEMBERSHIP
 - a) Membership of the Association shall be limited to: the members of a State Association where one exists and overseas individual firms and associations engaged in the Hire Industry.
 - b) The governing body of the Association shall be called the "National Council", and shall consist of two Councillors from each State Association, and if the President of a State Association is not included as a Councillor, he may attend meetings of the National Council as an ex officio member. Each State shall have two votes, voting being carried out by Councillors only, or their appointed nominee. Ex officio members shall not be entitled to vote.
 - c) At each Annual General Meeting Councillors of appointees shall elect by ballot a President, Vice President, Secretary/Treasurer and Auditor. The President shall have a casting vote on all issues at all meetings of the Association.
 - d) Members of the National Council shall be in office for a minimum of one year and all positions with the exception of the Secretary/Treasurer shall be on an honorary basis.
 - e) Each member Association shall pay an Annual Subscription on a basis to be determined by the National Council from time to time. For the purpose of this subscription, the financial year of the Association shall operate from the first day of January to the thirty-first day of December of the same year.
 - f) The Association shall have the power to levy member Associations from time to time as it feels justified.
 - g) A member Association which is in arrears more than three months with any subscription or levy may, at the discretion of the National Council, cease to be a member, and the appointment of its representatives shall thereby be deemed to be revoked.

4. DUTIES OF SECRETARY/TREASURER

The Secretary/Treasurer shall attend, wherever possible, all Meetings of the Association and take complete records of the proceedings of those Meetings. He shall be responsible to the National Council for the records of the Association and shall be responsible for arranging the Meetings of the National Council. He shall receive contributions and subscriptions, issue receipts on a prescribed form and pay such accounts approved by the National Council and at each Council Meeting shall present a statement of receipts and payments to the date of such meeting. The Secretary/Treasurer and a Councillor or any two Councillors shall act as signatories for all cheques drawn on behalf of the Association with the Association bankers, with whom an account shall be opened in the name of the Hire Association of Australia.

5. OFFICE

The Office of the Association shall be situated at the office of the Chamber of Manufactures of New South Wales, 60 York Street, Sydney, or such other place within Australia as the National Council from time to time shall decide.

6. MEETINGS

The National Council shall hold meetings as may be decided upon from time to time.

7. ANNUAL MEETING

The Annual Meeting of the National Council shall be held in the first quarter of each year at such time and place as may be determined. At such Meetings a duly audited statement of accounts of the year ended immediately preceding, shall be submitted. The Officers for the ensuing year shall be elected and any other business transacted that may be deemed necessary or advisable in the interest of the Association or its members.

8. PROCEEDINGS AT NATIONAL COUNCIL MEETINGS

- a) Quorum - No business shall be transacted at any Council Meeting unless a quorum of not less than 50% of the voting Councillors is present at such meeting.
- b) The President shall preside at all meetings of the Association, or in his absence, the Vice President will preside. In the event of the President and Vice President being unable to preside at a meeting, members shall choose someone of their own number to preside over the meeting.

9. MINUTES OF MEETINGS OF ASSOCIATION

- a) Minutes shall be circulated to all members and Councillors within 14 days of each meeting.
- b) Minutes shall be kept of all Meetings and shall be filed at the office of the Secretary/Treasurer as soon as practicable after such meetings.

MEMBERSHIP OF HIRE ASSOCIATION AUSTRALIA 1980

ASSOCIATION	MEMBERS	ASSOCIATE MEMBERS	TOTAL
H.A.N.S.W.	76	17	93
V.H. & R.A.	83	15	98
H.A.Q.	69	6	75
H.A.S.A.	20	2	22
H.A.W.A.	19		19
TOTAL	267	40	307

H.A.A. FUNDING SCHEDULE

YEAR	LEVY ON STATE ASSOCIATIONS (PER CAPITA MEMBERSHIP)	VENUE OF CONVENTION	ASSOCIATION RETAINING CONVENTION PROFITS
1973	\$10	VIC.	H.A.A.
1974	\$10	N.S.W.	H.A.A.
1975	\$10	S.A.	H.A.A.
1976	\$10	QLD.	H.A.A.
1977	\$10	VIC.	H.A.V.
1978	\$ 5	N.S.W.	H.A.N.S.W.
1979	\$ 5	QLD.	H.A.Q.
1980	\$20	A.C.T.	Funds Disbursed to ALL State Associations (on per capita membership).
1981	?	VIC.	

10. AMENDMENTS

Amendments to the Constitution and Rules of the Association may be instigated by a member of the Association, giving notice in writing of the proposed amendment to the Secretary/Treasurer. On receipt of such notice, the Secretary/Treasurer shall forthwith transmit the proposed amendment to all members and within four weeks, from the day of notice, each member shall signify in writing its approval or otherwise of the proposed amendment. An amendment shall be carried if a simple majority of members have signified their approval at the expiration of four weeks from the date of notice, and such approval, or otherwise, shall be reported at the next ensuing meeting of the National Council.

11. INVESTMENTS

The National Council shall have power in its discretion to invest the assets of the Association in such investment as may for the time being be approved trustee investment in the State or Territory in which the particular investment is to be made.

12. DISSOLUTION OR WINDING UP

On the dissolution or winding up of the Association the credit balance, if any, remaining to the Association and any other assets shall not nor any part of them be subject to any distribution to members or a member but shall be handed over to an association or associations having the same or similar objectives to those of the Hire Association of Australia, and having in its Rules provision that no distribution shall at any time be made to its members.

13. LIABILITY

No member of the Association or Office Bearer may give evidence or statements in the name of the Association on any subject connected with the Industry without the approval of the National Council.

14. POWER TO MAKE BY-LAWS

The National Council shall have power to make such by-laws for carrying out the objects of the Association as it may deem necessary.

15. INDEMNITY

Every Office Bearer, member, Secretary or other officer of this Association shall be indemnified out of the funds of the Association against, (and it shall be the duty of the Association to pay out of the funds available) any costs, losses and expenses which any such Office Bearer, member, Secretary or other officer of this Association may incur or become liable to, by reason of any contract entered into or act or thing done by him, in any way discharging his duty, while acting under and in accordance with the instructions of the National Council.

COUNCIL'S INTERPRETATION OF CLAUSE 10 (14.3.78)

On receipt of proposed amendments to the Constitution, the Secretary/Treasurer shall forthwith transmit the proposed amendments to National Councillors and a copy to State Secretaries, and within four weeks from the date of notice, each Councillor shall signify in writing, approval or otherwise, of the proposed amendments. The copy to State Secretaries is designed to give general membership the opportunity to consider proposed amendments at State Association meetings.

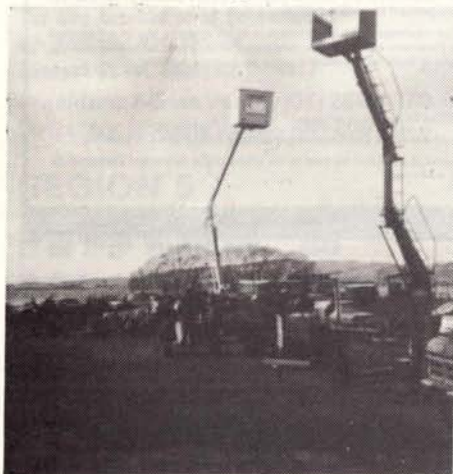
3rd NEW ZEALAND

The 3rd Annual Convention of the Hire Services Association of New Zealand held in Rotorua has been and gone on a very successful note. This success was achieved through the hard work put in to arrangements by the Region 3 Convention Committee followed by the solid support of Association members and wives attending as delegates joined by delegates from Australia and U.S.A. and last, but not least, our equipment suppliers who attended in force.

Registration records show that over 65% of member companies were represented at the Convention. Visitors from Australia totalled 28 and U.S.A. 4, giving a total of 148. These people enjoyed a well balanced programme based on seminars looking at the everyday problems of the hire man with experts in their field giving their viewpoint to very attentive audiences. Intermingled with the seminars were pleasant bus tours, fishing trips, a golf tournament and fabulous evening entertainment.



Mesco-McCabe Ltd. inside stand at Exhibition.



Exhibition Display outside with Lake Rotorua in the background.



Exhibition Display.



Exhibition Display.



A mixture of Aussies and Kiwis inspect a Maori Pa on one of the bus tours.



Peter and Brenda Keir of Alltrades Hire Rotorua enjoying themselves at the annual banquet.

CONVENTION

Extracts from papers presented at the seminars will be printed in future issues of the Hire and Rental Magazine for the benefit of those unable to attend.

The dignity of the event was enhanced by the presence once again of the President of the Australian Hire Association, John Mason and his lovely wife Eva. Peter and Josie Burns from Victoria were back for their third N.Z. Convention and Ronald and Bonnie Newton of N.S.W. were here on their second visit as was Gene Briegge of U.S.A.

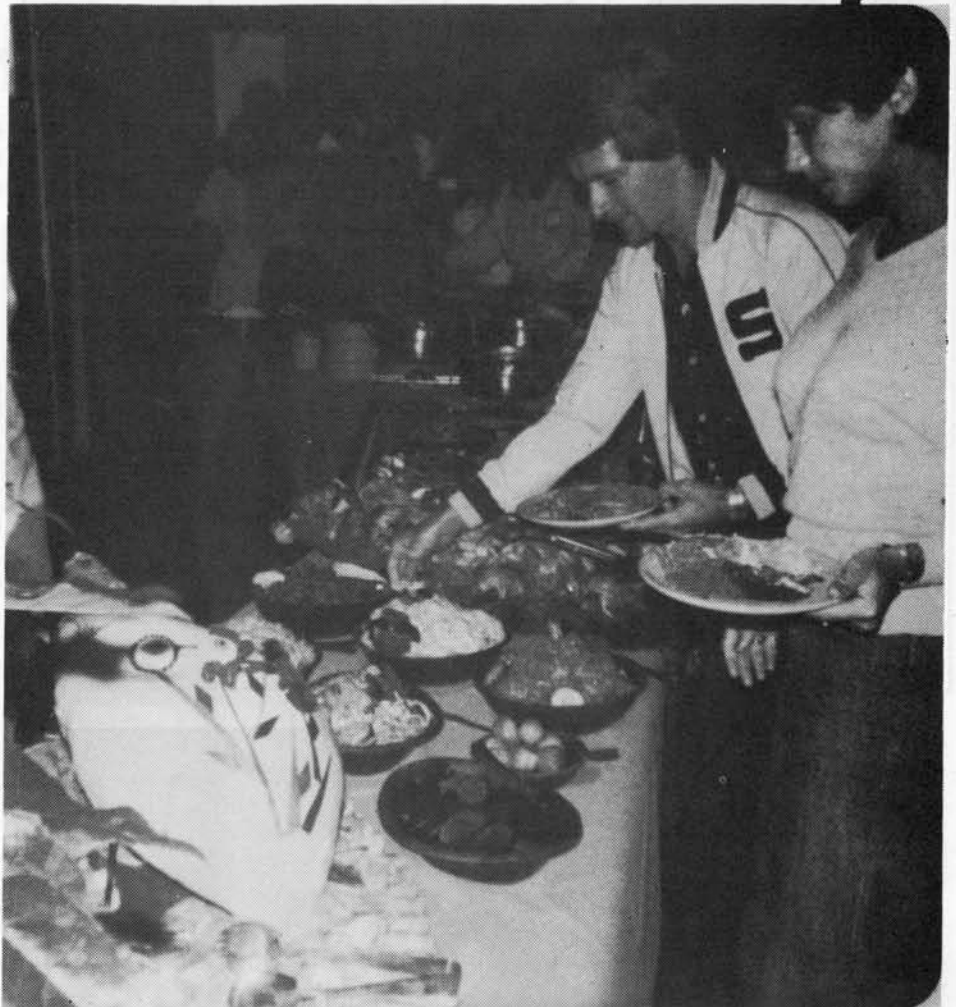
The Equipment Exhibition run in conjunction with the Convention exemplified the very real relationship we enjoy with our trade suppliers. Thirty-two exhibitors displayed and demonstrated their equipment on 42 sites both inside and outside the Soundshell Com-plex on the shores of Lake Rotorua.

The popular support was mainly attributed to the viewing time for delegates being condensed into a half day show with over \$3000 worth of goods (donated by the exhibitors) being given away by "lucky draws" throughout the afternoon, thus retaining the interest of delegates to inspect and buy from the stands right up to close down time.

Truly a Convention and Equipment Exhibition that will long be remembered by those attending as a most friendly and rewarding event for those who participated.

So, what for next year?

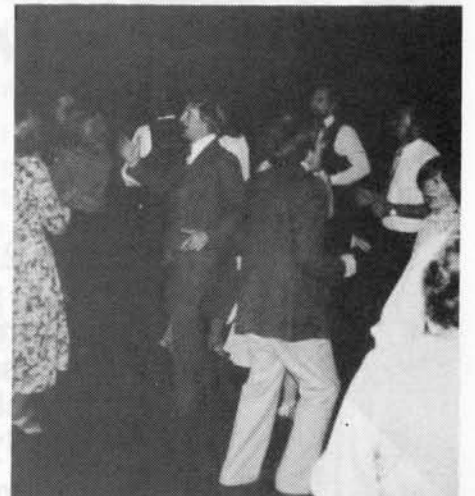
It has become obvious to the Directors of our Association, that, to retain the support of our members and trade suppliers it is essential to hold next years Convention close to where the majority of these people are domiciled and dependent on suitable accommodation and exhibition venues being found then Hamilton should be the city where we all meet again next year.



Gary and Desley Hunt of Craft Rental Pty. Ltd., Bundaberg, Australia looking for the best of the food at the banquet.



Frank Tickner looks all grumpy keeping his table mates under control.



A lot of singing and shaking went on at the banquet.



Exclusive to you, as a member of the HIRE ASSOCIATION.

The H.A.A. has developed promotional material, aimed to increase public awareness nationally of our industry and our Association. But to work it needs exposure.

GET INVOLVED - UTILIZE IT - NOW!

1. **WINDOW DECALS - HAA MEMBERSHIP**
Double Sided, 180 mm. Diameter.
2. **HAA CODE OF ETHICS**
Ready to frame and hang!
3. **THE HIRE STORY BROCHURES**
Ideal for mailing or give-aways.
4. **HAA LAPEL BADGES**
Enamelled, red and blue.
5. **NEED IT! HIRE IT! BUMPER STICKERS**
Large 340 x 110 mm.
6. **NEED IT! HIRE IT! BUMPER STICKERS**
Medium 160 X 55 mm.
7. **NEED IT! HIRE IT! BUMPER STICKERS**
Small 110 X 40 mm.

"A Muddy Miracle"



Flextool
50 mm 212 Submersible Pump
Flexible shaft drive
Pumps mud, sludge, oil
Totally self-priming
Highly choke resistant
No costly suction hose

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IT IS OBVIOUS THAT THE VIEWPOINT OF THE N.S.W. COMMITTEE IS COMPLETELY AT ODDS WITH THE BEST INTERESTS OF EVERY MEMBER OF THE HIRE INDUSTRY IN AUSTRALIA!

AN OPEN LETTER TO ALL MEMBERS OF THE
HIRE ASSOCIATION OF AUSTRALIA

CLEVELAND - 28th July, 1980.

On Wednesday the 23rd July the Hire Association of New South Wales held a committee meeting and in their wisdom voted to resign from the Hire Association of Australia effective 31st December, 1980. This decision is to be ratified at an extraordinary general meeting to be held in the near future.

Victorian Hire & Rental Association president, Brian Elms and I were present at last weeks meeting and in spite of our pleading, both before and during the meeting, the H.A.N.S.W. members who were present voted to take the extreme step of seceding from the Hire Association of Australia.

The alleged reasons for this move were that a previous resolution of the Hire Association of Australia did not meet with their approval and that they do not approve of the way the affairs of the H.A.A. are presently being managed. It is their contention that the Hire Association of Australia should be a dormant body and that such a body should act only when an industry crisis emerges. What an unrealistic attitude.

It is obvious that this viewpoint of theirs is completely at odds with the best interests of every member of the hire industry in Australia.



John Mason, H.A.A. President.

The Hire Association of Australia should be a strong, healthy, active organisation, working to help its members and the industry. In my opinion, it is not worth having an association if it does nothing and without action members will lose interest and such an association will wither and die. An association must do things for its members in return for receiving their dues.

Since becoming a councillor for the Hire Association of Australia my prime objective has been to improve the image of the hire industry and with this in mind I have been instrumental in the upgrading of our logo. This paved the way for the development of the new "Code of Ethics" certificate and the logo is also incorporated in our new H.A.A. membership decal which I hope will eventually appear on the office window of every hire establishment in Australia. We need this unity so that we can gain the respect that our industry requires if it is going to improve its image.

I have been realistic enough to see that it is impossible for the industry to embark on expensive large scale advertising campaigns but I am convinced that it is the Hire Association of Australia's duty to provide promotional material so that members can use it if they wish.

My objective in developing the "Hire Story" folder and the "Need it? - Hire it." decals was to save the individuals and the state committees the unnecessary expense and trouble of developing their own promotional material.

I am convinced that it is of such importance to have an active, healthy Hire Association of Australia that a majority of N.S.W. industry members will support me by retaining their membership of the Hire Association of Australia, which truly benefits the individual rank and file hire man because the objectives of the association are for the benefit of the industry as a whole, not narrow sectional interests.

I pledge that I will be active in pursuing the worthy cause of fostering goodwill within our ranks and I will also do my best to continue to improve the image of our industry.

I want association membership to be of benefit to all - not just a select few.

JOHN W. MASON

President,
The Hire Association of Australia.

Now you can buy
a generating set to match
the high quality of your
Lincoln welder.

THE Dis-gen 20 or 31 kVA **ELECTRIC GENERATING SET**

The Distragen Alternator Set is a rugged, robust, diesel-powered generator designed specifically for rough and tough working conditions such as are encountered in mining, construction sites and civil engineering projects.

To meet any particular need, the unit may be trailer mounted, moved around on skids, shifted by truck or lifted to site locations by crane.

A high capacity Onan generator of proven design and construction, is mounted in the well-known Lincoln Diesel Welder chassis, close-coupled to a Perkins, a diesel of world-wide reputation. Dis-gen sets provide the reserve capacity essential to fuel economy and long service life.

Ready for use as primary, standby and portable electric power, both models offer 240/415 volts at 50 Hertz. Voltage output is stable despite changing load conditions.



SEE US AT THE CANBERRA EXHIBITION

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JOIN UP — You'll be glad you did

It is convention time again and I'd like to comment on the benefits of belonging to a trade association. Anyone who is active in a trade association has "a common business" reason for joining.

But this is only one reason for being a member, however. There are fringe benefits from belonging as there are from a job, and, like pensions and profit-sharing, these benefits grow with the years.

Here is how one member put it: "Our company gets back in services and other advantages much more than it pays in dues. But we get much more because membership has helped us all personally in many ways. Years of attending conventions, serving on committees, and participating in other ways has increased our knowledge of the business and helped us earn profits. It has also taught us to get along with people and has brought me, personally, scores of valued friends. Without the Hire Association of Australia and our State Hire Association, my life would have been much different."

Psychologists agree that participating with others in group activities, be it school, church, social or civic, makes the individual more secure and often brings out hidden talents.

Should you find yourself asking, "What do I get from belonging?" or "What is there in it for me?" ask yourself these other questions, too: "What do I know that I might not have learned, save at hire association meetings? Where have I travelled that I might not have been, had I not been a member."

One retiring president who asked himself such questions concluded that: 1. he was getting an education he could obtain in no other way; and 2. those who don't participate in their association affairs are "shutting themselves off from inestimable values that are there for the taking."



By Bill Grasse

Recently during a discussion with a member, I was talking about membership, and how over the years that member had benefited from belonging to the state and national associations.

Recalling when he first decided to join, he said it was only to satisfy a good friend who was a member. However, after attending several meetings, listening to the guest speakers talk about subjects of interest, meeting many people in

the industry whom he had never known, and discussing business matters with other members, he began to realize that he really could benefit from belonging.

The information available in the monthly publications he receives has allowed him to improve his business activities. On several occasions he has called the association office regarding a problem confronting him and has received valuable assistance.

His Association, by working with city officials on matters affecting the industry, has helped his business. Programs with local communities, state and union officials, building departments and other groups over the years has furthered the industry as well as his own business.

He summed it up best. "Like everything you do in life," he said, "you can only expect to get out what you are willing to put in. If you are willing to accept this, then there is no price tag you can put on membership in the state and national hire associations."

So jump on the wagon and join up. You'll be glad you did.

COMING EVENTS

HIRE ASSOCIATION N.S.W.
BUDGET SEMINAR - AUGUST 20, 1980

CONVENTIONS

HIRE ASSOCIATION OF AUSTRALIA
CANBERRA - SEPTEMBER 2 - 5, 1980

CALIFORNIA RENTAL ASSOCIATION
ANAHEIM - OCTOBER 5 - 10, 1980

HIRE ASSOCIATION EUROPE LTD.
HIREX - LONDON - JANUARY 28 - 29, 1981

AMERICAN RENTAL ASSOCIATION
LAS VEGAS - FEBRUARY 15 - 19, 1981

HIRE SERVICES ASSOCIATION N.Z. INC.
HAMILTON - JUNE 15 - 18, 1981



9th NATIONAL HIRE CONVENTION — CANBERRA

SEPT. 2-5, 1980

Your hour-by-hour schedule

TUE. 2nd SEPT.

WELCOME TO CANBERRA!

10.00 a.m. to 6.00 p.m.

TUESDAY IS REGISTRATION DAY

Upon your arrival, call to our Reception Desk, situated on the First Floor Foyer adjacent to the Lake Michigan Room. Register and pick up your Registration Folder which will contain your name badge, convention programmes, etc.

1.00 p.m. to 5.00 p.m.

CITY SIGHTS TOUR

Buses depart from the Hotel for a leisurely tour through beautiful Canberra.

7.00 p.m. to 8.00 p.m.

COCKTAIL HOUR

Relax and meet old friends!

TUESDAY EVENING IS A FREE EVENING. ENJOY IT WITH YOUR FRIENDS!



George Morris
President, A.R.A.

WED. 3rd SEPT.

PRESENTED BY:
HIRE ASSOCIATION QUEENSLAND

9.00 a.m. to 9.30 a.m.

HIRE OPPORTUNITY UNLIMITED

SPEAKER:

JOHN MASON, President H.A.A.,
Betta Hire, Queensland.

9.30 a.m. to 10.00 a.m.

VEMOGRAPHICS DETERMINE LOCATION

SPEAKER:

GEORGE P. MORRIS, President A.R.A.,
Morris Rent-All Centre, Tennessee.

10.00 a.m. to 10.30 a.m.

SAMS SCENE

SPEAKER:

SAM GREENBERG, Sams-U-Drive, California.

11.00 a.m. to 11.30 a.m.

PROMOTE OR PERISH

SPEAKER:

IAN McDONALD, General Manager Leo Burnett
Advertising, Brisbane.

11.30 a.m. to 12.00 noon.

A HIRE SCENE

SPEAKERS:

Various Industry Personalities.

12.30 p.m. to 5.00 p.m.

NATIONAL HIREXPO

ORGANISED BY HIRE ASSOCIATION N.S.W.

Snack Bar and Liquor Bar services will be provided in the Exhibition area. Come in for luncheon.

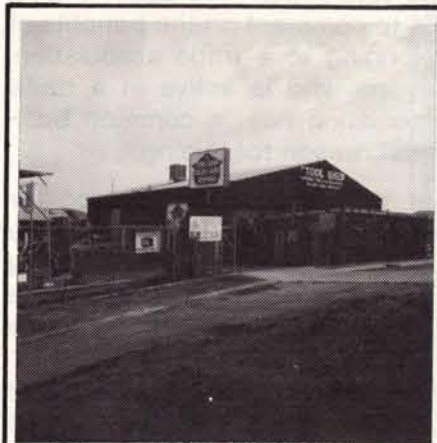
MEET THE SUPPLIERS TO THE RENTAL INDUSTRY
EXAMINE THE EXTENSIVE RANGE OF PRODUCTS
DISPLAYED.

SNAP UP THE CONVENTION BARGAINS!!

6.00 p.m. to 7.00 p.m.

COCKTAIL HOUR

RELAX, AND MEET NEW FRIENDS
WEDNESDAY EVENING IS A FREE EVENING.
ENJOY IT WITH YOUR FRIENDS!



The Tool Shed Sales & Hire Service
Fyshwick, A.C.T.

THE HIRE YARD TOUR scheduled for Friday, 5th September. Will visit.

7 DAYS HIRE SERVICES PTY. LTD., 3 Yallourn Street, Fyshwick, A.C.T., where we will meet Ian Donald, his wife Barbara and the staff for a barbeque luncheon.

THE TOOL SHED SALES & HIRE SERVICE, 3 Whyalla Street, Fyshwick, A.C.T., where Margaret Cunningham and staff will welcome us.

COATES HIRE SERVICE, Gladstone Street, Fyshwick, A.C.T. This is the third yard we visit before returning to the Hotel.



Coates Hire Service
Fyshwick, A.C.T.

THUR. 4th SEPT.

PRESENTED BY:

HIRE ASSOCIATION S.A.

9.00 a.m. to 9.30 a.m.

IDLE PLANT

SPEAKER:

JOHN STEVENS, Richard Stevens Pty. Ltd., Adelaide.

9.30 a.m. to 10.30 a.m.

VARIOUS FINANCIAL MATTERS — including

Taxation aspects of equipment purchase.

SPEAKER: **JEFF LUCY, Chartered Accountant, Adelaide.**

11.00 a.m. to 11.45 a.m.

AN ADDRESS BY THE FEDERAL MEMBER FOR
ADELAIDE:

SPEAKER: **MR. CHRIS HURFORD, M.P.**

11.45 a.m. to 12.30 p.m.

EXPANDING A HIRE INVENTORY

SPEAKER: **MR. JOHNSTONE, Planning Manager, C.I.G.**
Ltd., Sydney.

12.30 p.m. to 5.00 p.m.

NATIONAL HIREXPO

ORGANISED BY HIRE ASSOCIATION N.S.W.

2.00 p.m. to 3.00 p.m.

SPECIAL PARTY SEMINAR

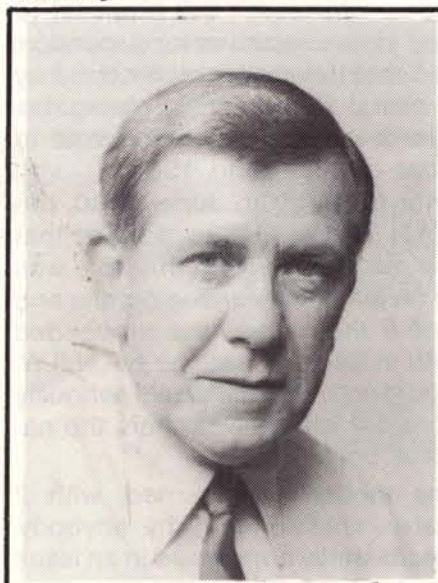
SPEAKER:

PATRICK CHOSE, C. & M. Party Props., California.

7.00 p.m. to Midnight!

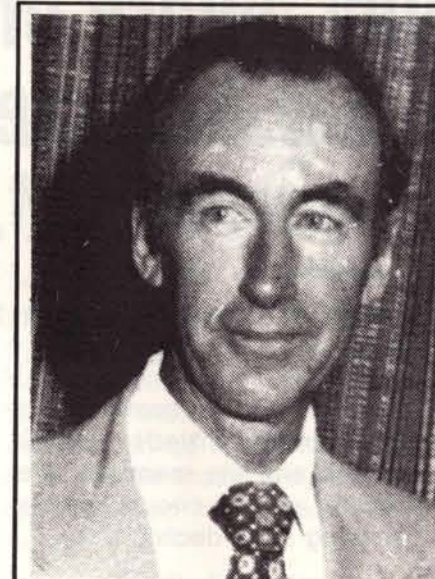
"BURRA HOMESTEAD", Canberra.

Buses leave the Hotel for historic "Burra Homestead" where we will have an enjoyable dinner and relax for the evening.



Patrick Chose
C & M Party Props — California

FRI. 5th SEPT.



Alan J. Connolly
Standards Association Australia

PRESENTED BY:

VICTORIAN HIRE & RENTAL ASSOCIATION

7.45 a.m. to 9.00 a.m.

BREAKFAST SESSION — OPEN FORUM

CHAIRMAN: **BRIAN ELMS,**

Builders Aids Pty. Ltd., Victoria.

9.30 a.m. to 10.30 a.m.

AUSTRALIAN STANDARDS —

THEIR PREPARATION & IMPLEMENTATION

SPEAKERS:

ALAN CONNOLLY — Director-Engineering Standards
Association Australia.

KEVIN GREATBATCH, National Marketing Manager,
Hitachi Sales, Victoria.

STAN JESSUP — Manager, Monash Plant Hire,
Victoria.

11.00 a.m. — 12.00 Noon

COMMUNICATING WITH GOVERNMENT

SPEAKER:

PETER CULLEN — Consultant in Matters of
Government, Peter Cullen Pty. Ltd., Canberra.

1.00 p.m. to 5.00 p.m.

YARD TOUR & BARBEQUE LUNCHEON

7 Days Hire Services Pty. Ltd.

The Tool Shed Sales & Hire Service.

.Coates Hire Service.

6.30 p.m. to 7.30 p.m.

COCKTAIL HOUR

7.30 p.m. to Midnight.

CONVENTION DINNER

REGISTRATION FORM

ACCOMMODATION
DELEGATES DETAILS (Please Print)

Surname

Preferred First Name

Address

..... Phone

Company or Organisation

Please list all room occupants below

Full Name

TARIFF: Single Room \$55.00 per night
Twin or Double \$65.00 per night

DEPOSIT: \$60.00 per adult person

Accommodation will be confirmed.
Cancellation fees apply.

REGISTRATION:

Delegate's Surname

Preferred First Name

Address

..... Phone

Delegate Registration @ \$120.00 each

Ladies Registration @ \$80.00 each

Admission tickets for functions you have indicated you will attend, will be included in your convention kit. Please tick the appropriate boxes to secure your tickets.

Tuesday	Scenic Tour	<input type="checkbox"/>
Tuesday	Cocktail Party	<input type="checkbox"/>
Wednesday	Cocktail Party	<input type="checkbox"/>
Thursday	"Homestead" Dinner	<input type="checkbox"/>
Friday	Yard Tour	<input type="checkbox"/>
Friday	Banquet	<input type="checkbox"/>
	Ladies Events	<input type="checkbox"/>

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LETTERS TO THE EDITOR ...

Are rank and file members fully aware of the H.A.N.S.W. decision....

It has been brought to my attention that, at the regular meeting of the H.A.N.S.W. on the 23rd July, a decision was made by the N.S.W. Executive that the H.A.N.S.W. would resign from the National body as from 31st December, 1980.

Far be it from me to comment on this decision, but I am led to wonder if the rank and file members are fully aware of the circumstances surrounding such decision.

As I understand it, the situation arose from the dissatisfaction of the H.A.N.S.W. as to how the funds from the 1980 National Convention would be dispersed.

To clear this matter, a proposal was put forward that would ensure the equitable distribution of Convention funds for the 1980, and all future Conventions.

The motion was as follows:

1. That a HAA reserve a/c be maintained at $\frac{1}{3}$ of the total annual subscription receipts of the Australian state associations. This reserve a/c to be balanced annually prior to the distribution of national convention funds to the state associations.
2. After the HAA reserve a/c has been balanced, net funds derived from the 1980 convention and subsequent conventions be distributed to all state hire associations per capita on state memberships as registered with the HAA.

3. From and including the 1980 Hire Convention all national convention programmes shall encourage participation from other states, whilst the equipment display shall be under the direct control of the state convening the convention. All surplus funds from the convention to be retained by HAA for distribution to the states as previously determined.

The motion was brought forward at the meeting of the HAA on 21st May, 1980. At that meeting, it was decided (by a majority of those delegates present) that the delegates return with the proposal to their state executives for discussion, and that the matter be resolved by a postal vote of HAA delegates after such discussion, the vote to close of 30th June, 1980.

Prior to the 30th June, 1980, the H.A.N.S.W. saw fit to declare that the manner in which this vote was to be taken was undemocratic and that if the matter was proceeded with in this manner, the H.A.N.S.W. would not vote, and would seriously consider withdrawing from the national body.

The motion was carried, with 2 states abstaining. (Why anybody, who is vitally concerned in an issue would abstain from exercising their vote is beyond me).

LETTERS TO THE EDITOR ...



It is my understanding that the H.A.N.S.W. is to hold a special general meeting to ratify its withdrawal decision, and it is my considered opinion, after consultation with other members of the H.A.Q., that the national body should contact the individual members of the H.A.N.S.W. stating the facts which led to this decision. My intention in suggesting this is not to try to influence the members of the H.A.N.S.W., but to make sure that everybody is acquainted with the facts.

Naturally, the Hire and Rental Magazine is the proper forum for my comments on this situation, but I feel that, through you, the national body would not be out of order in contacting these members individually.

Yours faithfully,
HIRE ASSOCIATION OF
QUEENSLAND

A. W. L. VERNEY
President

Let these selfish few withdraw ...

It has been brought to my notice that the committee of the New South Wales Hire Association intends to withdraw from the Hire Association of Australia because they believe that there is no need for an active Hire Association of Australia.

This is a rather strange attitude in view of the fact that it is only just a little more than three years since all members of the Hire Association of Australia were levied to pay for the enormous cost of the Investment Allowance Campaign which was waged by the very men who now maintain that the Hire Association of Australia is no longer of any use to them. I don't see that a small group of people with only their own interests at heart can reflect the attitude of all the N.S.W. membership. Let these selfish few withdraw and make room for the majority who genuinely want harmony and a smooth running Hire Association of Australia.

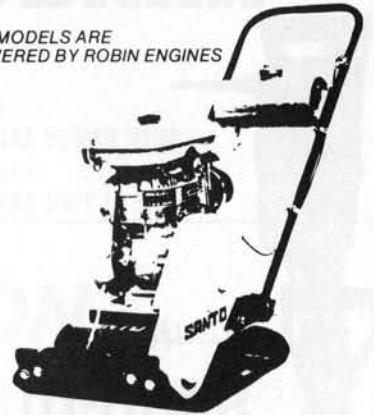
Mark Williams
Immediate Past President
The Hire Association of Queensland

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- ★ SV-104 90kg
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AT THE CONVENTION**



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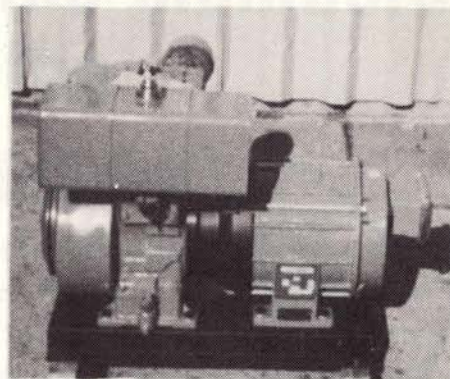
MANUFACTURERS NEWS ...

PORTABLE POWER

Dunlite have developed a range of canopy enclosed and trailer mounted generator sets for all weather outdoor operation, plus smaller power packs with outputs ranging from 1 to 7.5 kVA that can be "manhandled" almost anywhere.

Two new Dunlite releases will be on display at the Canberra Convention.

Firstly, a 1 kVA unit and secondly, a 7.5 kVA unit powered by 16 h.p. C.1 Briggs & Stratton engine.



Ideal for the hire industry.

For further information contact:

DUNLITE,
443 CONCORD ROAD, RHODES.
TELEPHONE: (02) 73 0286.

Reliable



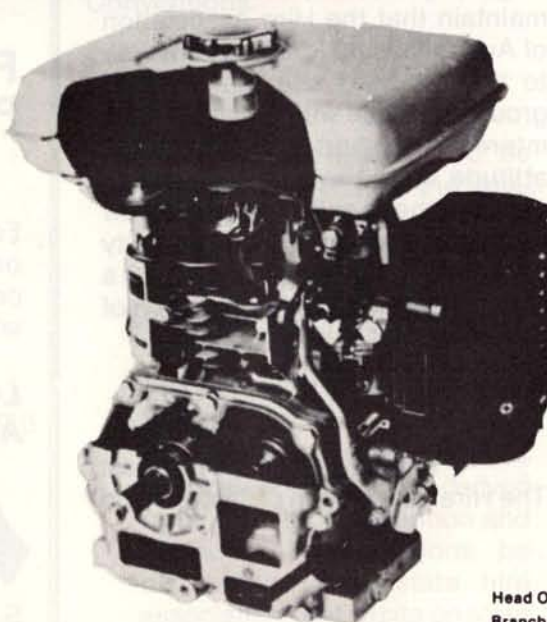
2 stroke and 4 stroke petrol engines

The rugged, reliable Robin engine features:

- ☐ outstanding durability from selected materials combined with soundest design and engineering.
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- ☐ excellent after sales service.

Robin engines have diecast cylinders with cast-in micro-honed liners, dural connecting rods, precision forged steel crankshafts with induction hardened pins, shaved quality gears, heavy duty main ball bearings.

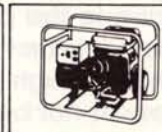
Reliable Robin petrol engines make the ideal choice for powering new machines, repowering old machines, and as a reliable power source for your every need.



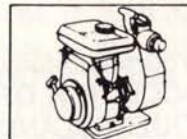
Robin reliability powers these and many other purpose built units —



The Robin Bushcutter



The Robin Generator



The Robin Water Pump

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For full specifications of rugged, reliable Robin engines, generator sets, bushcutters and water pumps, contact:

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MANUFACTURERS NEWS

POWERED PRUNER CUTS 30 mm BRANCHES TO 6 METRES ABOVE GROUND.

The **KAAZ POWER PRUNER** provides access to high, previously inaccessible branches.

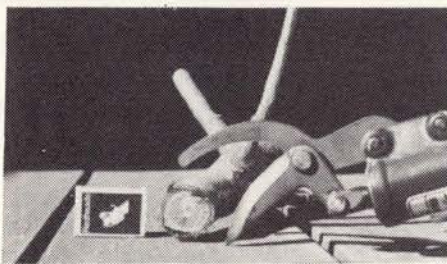
Powered by 22.6 cc Kawasaki 2 stroke engine, complete with recoil start, it is fitted into a comfortable haversack type cradle. It will prune to 30 mm with ease and weighs approx. 8 kg.

With optional power heads, KAAZ pruners offer either vine type pruning, or, when fitted with a 3.6 metre extension will give access, when held above the head, to branches 6 metres above the ground.



See the KAAZ pruner at the Canberra Convention on the stand of:

A & N EQUIPMENT PTY. LTD.
19 MANTON ROAD,
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TEL: (03) 544 4066



Pictured:
THE KAAZ POWER HEAD.
LEFT LOWER:
THE KAAZ UNIT IN ACTION

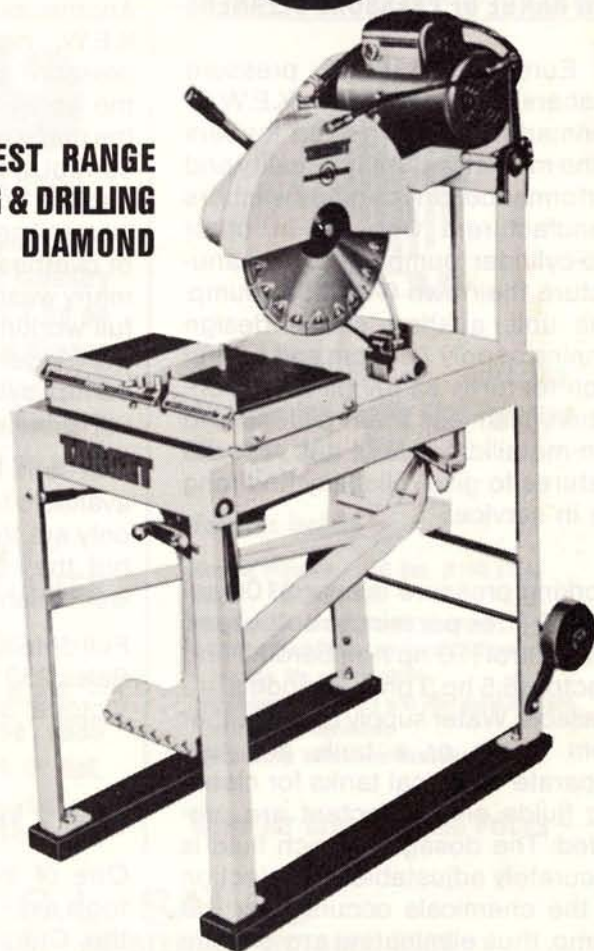
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CANBERRA
CONVENTION!**

MANUFACTURERS NEWS ...



NEW RANGE OF PRESSURE CLEANERS

In Europe the high pressure washers manufactured by K.E.W. of Denmark have merged as leaders in the market in terms of quality and performance. Unlike many washers manufacturers who buy-in other two-cylinder pumps, K.E.W. manufacture their own 6-cylinder pump. This unit, a short stroke design running at only 700 rpm and having such features as full oil bath lubrication, stainless steel pistons and non-metallic valves, has all the features to give reliability and long life in service.

Working pressure is over 2100 psi with 19 litres per minute output and both petrol (10 hp hombardini) and electric (6.5 hp 3 phase) models are available. Water supply can be either from mains or a tank, and two separate chemical tanks for cleaning fluids or disinfectant are provided. The dosage of each fluid is accurately adjustable and injection of the chemicals occurs after the pump, thus eliminating any chance of chemicals effecting the pump.

Another outstanding feature of the K.E.W. machines is the special pressure release system – when the spray trigger is released and the pump re-circulates, the pressure control system lowers the pressure and the pump re-circulates – indefinitely if necessary – without danger of overheating which is a worry on many washers which re-circulate at full working pressure. Immediately the trigger is pressed, the pressure control system brings the pressure up to full working pressure.

Wet sand blasting attachments are available for the machines, and not only are they very well engineered, but they are presented in a very well finished form.

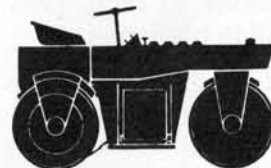
Full details are available from H.S.L. Sales, 253 Victoria Street, Abbotsford, Victoria, 3067.

STIHL'S VERSATILE CUTQUICK SAW

One of the most versatile power tools available on today's market is the Cutquick, produced by Stihl Chain Saws (Aust.) Pty. Ltd.

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Tel: (07) 376-2644

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The Cutquick is available in two models.

The TS 350 model, with a 12" cutting blade, is a derivation of the highly engineered Stihl 08S Chain saw, permitting a quick switch to provide a tool which makes light work of cutting steel, concrete or asphalt.

This one tool provides complete control of both sawing and cutting, and operates at any angle – even upside down!

The more specialised TS 510 is fitted with a more powerful motor and accommodates either 12" or 14" blades.

Enquiries to Stihl Chain Saw (Aust.) Pty. Ltd., Barry Road, Bayswater, Victoria.



MANUFACTURERS NEWS ...

NEW DIS-GEN 20 and 31 kVA GENERATING SETS

The new Dis-gen 20 kVA and 31 kVA diesel powered electric generating sets are designed for the rough, tough working conditions encountered in mining, construction sites and civil engineering projects.

Dis-gen electric generating sets are manufactured by The Lincoln Electric Company using their proven diesel welder chassis, and body hardware plus Perkins engines.

This is combined with the world renowned Onan alternator to provide a reliable electric generating set offering proven components in a highly desirable package.

Distragen Pty. Ltd., of Brookvale N.S.W. is an Australian distributor of Onan alternators and will handle sales of the Dis-gen units.

The generating sets are fitted with a lift hook at balance point – may be trailer mounted, moved around on skids, shifted by truck or lifted to site locations by crane.

The 20 kVA set is fitted with a three cylinder Perkins D3/152 Diesel and the 31 kVA, a four cylinder 4/236 Diesel.

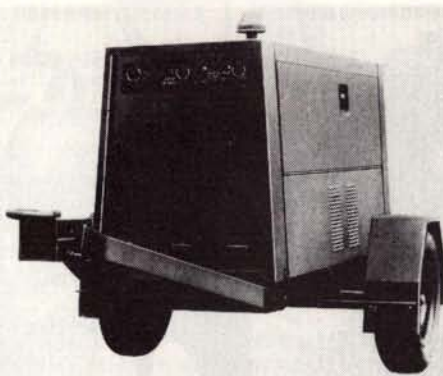
The Onan brushless alternator fitted to the units is a revolving field, four-pole type and is close-coupled to the engine.

The Dis-gen sets are supplied to suit 240/415 volt, three-phase 50 Hz operation. Engine capacity and alternator characteristics ensure stable voltage output and instant response to changing load conditions.

The user can reconnect the units to obtain other voltages if required.

Optional features include trailers, a basic four-wheel under-carriage, lockable canopy and doors and special sound-proofing.

Enquiries to Distragen Pty. Ltd., 4 Mitchell Road, Brookvale, N.S.W. 2100.



NO!



BlueBird® Kaydee 1500

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- for long life and reliability.
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- of cleaning chemicals.
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Technical Specifications:

Model No.:	18070
Engine: Make, model	Tecumesh Model VH 100, cast iron, four stroke, single cylinder, vertical shaft.
Oil sump capacity	1.5 litres (2.6 pints)
Power	7.5kW (10h.p.) at 3600 r.p.m.
Displacement	388cc (23.7 cu.in.)
Ignition	Solid state
Fuel Tank Capacity:	5.7 litres (10 pints)
Maximum angle of operation:	30°
Transmission:	Peerless 5 speed gearbox with chain drive to Peerless differential.
Ground Speeds:	1st gear: 1.5 km/h (0.9mph) 2nd gear: 2.3 km/h (1.4mph) 3rd gear: 3.4 km/h (2.1mph) 4th gear: 4.3 km/h (2.7mph) 5th gear: 5.2 km/h (3.2mph) Reverse: 2.5 km/h (1.5mph)
Flails:	80 hardened and tempered steel flails sharpened on both edges.
Cut: Width Height	755mm (29½") 8 positions from 12 mm to 76 mm (½" to 3")
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Tyres: Front Rear	203mm x 67mm - 102mm (8" x 2.25 - 4) 406mm x 104mm - 203mm (16" x 4.20 - 8)
Accessories:	Dual wheels, sulky, wide wheels
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